

## COMPANY PROFILE

Knight Enterprises is a leading provider of integrated communication solutions. As a total solutions company we are able to assist companies with any part of their communications infrastructure projects as well as deliver a complete turnkey solution tailored to a specific need. We have quickly grown to become one of the largest, privately owned communications infrastructure providers in North America by constantly exceeding our customer's expectations. Our expertise spans everything from underground, directional boring and aerial construction to fully integrating video, voice and data over a fiber backbone.

We have the extensive skills and equipment inventory essential to source any size job. We pursue every job with an eye towards uncompromised quality, safety and value for our customers.

### *Our Core Values*

- Deliver unrivaled value to our customers
- Pursue operational excellence
- Provide accident free service
- Provide great opportunities for our employees
- Listen to and consider all ideas as a team environment



# Your Complete Communications Solution Provider



**Knight Enterprises**

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**Knight Enterprises**

*communications at the speed of light*



WE STRIVE TO DELIVER END-TO-END COMMUNICATION SOLUTIONS THAT MEET OUR CUSTOMER'S NEEDS AND EXCEED THEIR EXPECTATIONS.

## In today's fast-paced business environment, efficient and reliable communications are essential to sustaining your competitive advantage.

Putting quality and safety first, we are committed to providing unrivaled value to our customers. We use the best, most advanced equipment and the most experienced, highly-trained professionals to tackle our customers most challenging communications jobs. *We will do the same for you.*

*"The Pinellas County Telephone Division is often faced with demanding time frames to complete large installations and I don't think we could have accomplished these deadlines without the help of your highly qualified staff."*

- WILLIAM NASTASIAK,  
TELEPHONE SYSTEMS  
MANAGER

### COMPLETE COMMUNICATIONS PROVIDER:

- **INSTALLATION SERVICES**
- **AERIAL CONSTRUCTION**
- **DIRECTIONAL BORING**
- **VOICE, VIDEO & DATA SERVICES**
- **SECURITY SYSTEMS (CCTV)**
- **PC & NETWORK SERVICES**

### WHY KNIGHT ENTERPRISES

Since 1982, we have built a time proven track record of delivering unrivaled value, support and expertise to our customers in everything we do. We tackle every opportunity with attention to detail and with an overwhelming commitment to providing the highest possible quality of service.

Each member of the Knight Enterprises team knows that our business image is on the line every time they engage an existing or prospective customer. Because of this, we treat everyone with the utmost respect and never compromise on quality.

Since our inception, Knight Enterprises has built a partner-centric business that fosters trust and cooperation as the critical underpinnings of long term relationships. By combining the knowledge, expertise and commitment of our partners we are able to deliver comprehensive solutions that are tailored to our customer's unique needs.



### THE RIGHT SKILLS & EQUIPMENT

We keep our skills and equipment finely honed to meet the evolving needs of our customers.

Our team consists of certified and experienced professionals covering a wide range of essential



skills such as engineering, project management, architects, technicians, etc. All technicians carry the proper and current certifications required by the job type.

We continually invest in the latest equipment, technology and training so we can pass our efficiency and competitive edge in the form of cost savings to our customers. We vigilantly maintain our equipment to ensure that is ready to meet the needs of the job.

A key aspect of our business is maintaining current certifications required by our customers to do work for them. To that end, we maintain several certifications across a variety of disciplines. Please visit our Website for a listing of current certifications.

### SAFETY & QUALITY

Knight Enterprises treats safety as a profit center. We track every accident, job damage and employee/subcontractor injury to measure the success of our safety program. By reducing incidents on the job, we are able to increase productivity and reduce unnecessary downtime. This allows us to reduce our costs and pass those savings on to our customers.



To reinforce our commitment to safety, we have a certified Safety Director on staff. The Safety Director regularly compiles current safety requirements that are used to educate our employees and subcontractors. The Safety Director visits job sites to ensure a safe environment and adherence to proper safety procedures.

Regarding quality, we are committed to a systematic process of achieving quality that involves all aspects of our business and the continuous improvement of everything we do.

